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"FOR THE BETTERMENT OF MANKIND THROUGH NATURAL MEMORY AND LESSONS IN LIVING"
FAIRHOPE, ALABAMA

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Is our face red!

In our last newsletter we made a number of comments that led to some rather difficult moments until we finally woke up to the fact that we had made a rather drastic series of statements that were not backed up by the evidence of our existence.

Let us explain what happened --

One of the basic laws of creation is the "filling of a need". Before anything can be created there must be a need for it. Nothing is ever created which does not fill a need of some kind or degree. Let us give an example: Once upon a time there was a people that lived on the seacoast. They could see an island over on the horizon. And some of them could swim over to it and walk around and enjoy the fruits and spices and varied sights that existed there.

But came a moment when they wanted either to bring some of the fruit and spices home or to take someone to the island who did not know how to swim or who was beyond the age of swimming such distances. Here was a problem. How to solve it??

One answer is to build a canoe.

How does one build a canoe? Well, it starts out not as a canoe but as a raft. This serves the purpose of going from here to there, of keeping fruit or spices dry, or of getting the aged or infirm over to the island so that they can enjoy it too.

Now the fellow who tied the first raft together was asked to make rafts for others who had heard about the sights of the island and also wanted to visit it with the possibility of coming home with fresh spices and fruit. Of course, he would ask nothing for the time it took to tie one or two rafts together. But as demand increased, his family income dropped off; he then asked that those desiring rafts contribute to the maintenance of his family. They did. He was made happy and was able to go on filling the need that eventually led to the canoe.

Now here is a second item. One must not confuse real problems with apparent ones, nor should one (as a corollary to the first part) confuse apparent solutions with real needs. This is where we made our error in the last newsletter -- and consequently gain an opportunity to teach another lesson. (Incidentally, these newsletters are NOT to be confused with the weekly Lessons in Living, which have not yet begun.)

We took data that had not yet been fully demonstrated in our lives and tried to show what we had seen. My personal need is not great. But each of you out there DOES have a need which is as yet not fulfilled. This is why we exist (item #1 above).

We tried to tell people how they could have all the money they wanted by creating the need for it within themselves. (Remember -- counting the dollar bills as one thousand, two thousand, etc.?) This, in fact, DOES WORK! You can make it work.

Thirdly: our needs and your needs are being fulfilled TOGETHER. I and the others here have gained many answers that you want and need. Question: who created rafts in the story above? Was it the man who got the inspiration for the raft? Or was it the people who wanted to bring back fruits and spices or to carry grandma over to the island? The answer to this is in "who had the need?" -- obviously the people who wanted dry spices. Now switch this around to the problem of the Eidetic Foundation. Who created the Eidetic Foundation? Answer the question, "Who had the need?" Do I and the others here have the need? Not in terms of the answers to your questions! Who has the need for the establishment of the Eidetic Foundation? While we SEEM to have the need for it, we could live in a very small and cheap apartment or house. The establishment of the Foundation IS NOT OUR NEED. IT IS YOURS!

Let's go farther. Wherever there is an expression of a need, the fulfillment of the need IS LOOKING FOR the need to be fulfilled! Sounds like double-talk, doesn't it? But if you do some really serious thinking about it, you'll see some sense in it. What it means is the idea that the raft was looking for the man to bring it into reality as soon as the need was created! In terms of the Foundation, you've been looking for the way to KEEP the Foundation going because of what seemed to be our need, which was really fulfilling YOUR need. This may not be apparent to you at first -- but haven't you WANTED us to be in agreement with you?

Think of the ways you expressed your ideas of how "they" ought to do it ("they" being the Foundation). When we tried to show you how to get money -- and then expressed the need for it ourselves -- there was an apparent discrepancy that may have caused you some consternation. Here were people you'd been counting on to help you, and they were trying to hand out something like this! Wasn't this your thought? If it wasn't, I'll be very surprised.

Consider it from the viewpoint that we here at the Foundation are raft-makers. You want something (the answers we have found); it is our job to fill the need and to serve you. We do this with our publications and classes. This is YOUR RAFT. But the physical establishment which is the Eidetic Foundation is a TOOL by which we keep your raft afloat. A tool YOU need if you are to gain the things you want from life. Notice what we are doing here: we are expressing a need (for the Foundation) which is in reality YOUR need. There is no difference between the two. The need of one cannot come into being without the need of the other.

The Parker system that we described was one of the answers we found

for you. We didn't explain it as such -- we took it for granted that most people would recognize the distinction between the apparent answer and the real need. It was our fault for not clarifying it right then and there. We should have pointed out that, if we were to put in the amount of time required to fill your needs, we'd require that our family be taken care of by you. This would mean the purchase of the Foundation property and our support in some manner by our folks out in the field. Take another look at this and see if you don't see in it the explanation of Christ's comment, "The workman is worthy of his hire."

Report on the Foundation property deal: While the property isn't ours yet, the picture does look good. We had gotten about \$1300 in donations (\$500 of which is to pay for one student's classes this summer), and we are borrowing \$4,100 from the local Building & Loan Assn. The owner of the property seemed to want to help us and gave us a mortgage for the remainder at 6%, payments on the principal indeterminate. Cost to us will be about \$110/month as rent, which will meet the interest on the mortgage and pay off the Bldg. & Loan grant in seven years. We will do our very best to maintain your Foundation here. It seems as though it is destined (in spite of our mistakes in transmitting information to you) to grow into a fairly respectable organization. The score at present stands: \$8,500 debt. \$1,300 down-payment, \$4,100 loan, \$3,100 mortgage. \$90/month for seven years to pay off the loan, & \$18.60/mo. interest on the mortgage, and about \$50/year insurance on the property. Our hope, of course, is that we'll be able to complete the whole operation within six months to a year.

Remember that any donations to us are not donations to the Eidetic Foundation although it may seem so on the surface. Your donations to us are donations to yourselves and to others who want and are expressing the needs that we are able to fill by having our need fulfilled.

Ran into some rather interesting data (again). In searching for other reasons why perceptics are shut off, we happened onto a really cute one: "The truth hurts!" How many people do you know who accept this as a valid statement? I'll bet you could rattle off a dozen in the space of a minute or two -- if you aren't one of them yourself. How could Truth shut off perceptions? It certainly can if it hurts (or if you are convinced it hurts) and if you have strong or moderately strong desires for comfort or pleasure. Just "normal" desires will do it.

Wisdom (truth) can be gained in any one of three ways: 1) by Direct Contact, 2) by inference, or 3) by competent evidence. Evidence (and by this we mean REALLY KNOWING WHAT THE EVIDENCE STANDS FOR) is an excellent tool for growing but is limited. Inference can take one farther, but even this is limited. Direct Contact alone gives one the unlimited scope one truly wants. Direct Contact IS perception, IS truth, IS wisdom, IS evidence, IS inference. Each of these is but a variation of (or different way of viewing) the ultimate of sameness or Direct Contact. Now, if truth hurts, then one must shut off perception in order to be comfortable. The gimmick in it is that NO fact, truth, or perception of ANY KIND can hurt -- but your opinions about it CAN!

Starting dates for next classes: Mar. 1, Mar. 29, and April 26.